LEWIS S. WEISS, CPA
852 Beverly Road
Rydal, Pennsylvania 19046

(215) 884-3810
20 July 1984

Mr. Eric Newman,
6450 Cecil Ave.,
St Louis, MO 63105

Dear Eric:

At the ISASC convention after dinner on Sunday night you indicated a desire to have a picture of the label on the colonial scale in our collection.

Enclosed is a photo recently taken and reproduction of a copy of the label we had typed.

I am most interested to receive your comments on it. Since I have been asked to give some lectures on Scales to some Antique Study groups, any information that you can given me will surely enrich my presentation.

Ruth joins in the wish that you have a wonderful summer. We both enjoyed the evening spent with you and Evelyn at the final dinner in Chicago.

Cordially,

Lewis

Lewis S. Weiss

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis, Missouri 63105

September 20, 1984

Mr. Lewis S. Weiss
852 Beverly Road
Rydal, PA 19046

Dear Lewis:

As promised, I am enclosing under separate cover my book entitled Early Coins of America.

You asked about clarifying the numbers. I am enclosing a more elaborate chart of some of the coins circulating in early America. There are more tables in my book. After you digest all this, I will try to answer any further inquiries you have. What you will find out is that the money of account calculations were so complex that I do not see how it was possible for people to do business with the coins involved. Ruth will enjoy knowing about the chequin which is a Turkish coin listed in your chart and which is ordinarily referred to as the sequin. The habit of sewing sequins on women's dresses gave rise to the modern term for women's clothing.

I hope you had a wonderful trip to Europe. Evelyn joins me in sending you our best regards.

Sincerely,

Eric P. Newman

jah

Encl.

Call him

Dear Lewis:

Thank you for your greetings to us. We enjoyed seeing you and conveying our experience to Frank and Beadie Wolf.

I do not know how extensively you need commentary on your scale, but perhaps I could answer your queries better than writing what you already know.

The sterling exchange is English only at about 4 shillings 8 pence to the Spanish Dollar. The Philadelphia exchange is as standard for Pennsylvania, West New Jersey and Delaware at the rate of 7 shillings six pence to the Spanish Dollar. The New York exchange was 8 shillings to the Spanish dollar and covered New York and East New Jersey only. Thus the scale is for use in central eastern seaboard. The coins mentioned were all in circ in America for a three exchanges last [illegible] in a century before 1859. But began to die out about 1815.

English 6 p = ½ shilling sterling and it passed for 9 pence money of account in both Penna and N.Y. This ~~[illegible] Spanish dollar [illegible]~~ passed for 1/10th of a Spanish dollar in Penna and 9/96 = 3/32 of a Spanish dollar in N.Y. This gave a lower to it in N.Y.

The English silver crown is 5 shillings ~~[illegible]~~ ~~[illegible]~~ ~~[illegible]~~ ~~[illegible]~~ ~~[illegible]~~ passes at the same value as a Spanish Dollar, but is worth slightly more.

The only other silver coin is the Spanish-American piece of 8 reals or Spanish Dollar.

The gold coins are the English guinea, the French guinea, the Portuguese Moidore, the Portuguese Johannes, the Portugues Half Jo or half Johannes (King John). The Carolin is the French and Spanish pistoles pass for the same in sterling but not in NY or Penna. The Doubloon is the Spanish American piece of 8 escudo. The Chequin or sequin is turkish.

If a coin did not weigh enough it was discounted for short weight

Chandlers #451
Jeans West #21501
1318-20 Chestnut Street
Philadelphia, Pennsylvania

The lease on the building which houses Chandlers #451 and Jeans West #21501 will expire on 4/30/87.

We have completed arrangements to extend the lease on this building for ten years beyond its expiration date under all of the present terms and conditions. We are recommending to the Operating Committee that we go forward with this extension. We may want to close the Chandlers store and convert this space to Burts. We may also want to consider moving Bakers from their present location, a half block away, into this room. We could then go forward with other plans for higher and better use of the present real estate occupied by Bakers, which is owned by Edison Brothers.

Martin Sneider is anxious to continue the Jeans West operation, and also believes sales will hold at their present levels.

A five-year resume is attached for Chandlers #451 and Jeans West #21501.

Submitted by: Joe C. Brown

Date: May 10, 1984

JCB:emk
Attachments

	Sterl l.s.d.	Philad l.s.d.	NYork l.s.d.	Weight dw.	gr.
Eng six p	0 0 6	0 0 9	0 0 9		
Eng Crown	0 5 0	0 7 6	0 8 0		
Eng Guines	1 1 0	1 14 0	1 16 0	5	6
Fr Guinea	1 1 0	1 13 6	1 15 0	5	5
Moyadore	1 7 0	2 3 6	2 6 0	6	8
Johannis	3 12 0	6 0 0	6 6 0	18	8
Half ditto	1 16 0	3 0 0	3 3 0	9	4
Carolines		1 14 0	1 16 0	6	5
Fr Piftole	0 16 6	1 6 6	1 8 0	4	4
Sp Piftole	0 16 6	1 7 0	1 9 0	4	6
Doubloon	3 6 0	5 8 0	5 16 0	17	
Chequin		0 13 6		2	3
D. Ducat		0 14 0		2	4
Sp Ps of 8		0 7 6	0 8 0	17	6

Mr. & Mrs. Lewis S. Weiss
352 Beverly Road
Wynnewood, Pennsylvania 19096

LEWIS S. WEISS, CPA
852 Beverly Road
Rydal, Pennsylvania 19046

(215) 884-3810
4 October 1984

Mr. Eric Newman,
6450 Cecil Ave.,
St Louis, MO 63105

Dear Eric:

Have you wondered why I did respond to your letter of 20 September 1984?

I have held off until I could write you how much I learned from your book. But, as of this date, I have not received it.

However, from your 'phone conversation and your letter, my knowledge concerning the scale has been increased tremendously. For this knowledge I am very thankful.

This has been a very busy time and I will send you a better picture of the label and measurements, shortly.

This summer Ruth and I went to France, Alsace and Belgium. We spend nearly a week barging in France. Five scales were acquired. Four in Belgium and One in France. We think that they are very interesting.

Again, many thanks for your information and I am looking forward to reading your book when it comes, but wanted you to know how grateful I am for the information already received.

Ruth found that the information about the coin, "Chequin" was fascinating and I value the added knowledge. This will be of especial interest when I lecture before women's groups.

Ruth joins in wishing you and Evelyn the very best for the New Year.

Cordially,

Lew

Lewis S. Weiss

Letter mailed 10-12-84

LEWIS S. WEISS, CPA
832 Beverly Road
Rydal, Pennsylvania 19046

(215) 884-3810

809 Foxcroft Square Apts
Jenkintown, PA 19046
17 November 1988

Mr. Eric Newman,
6450 Cecil Ave.,
St Louis, MO 63105

Dear Eric:

Although I was unsuccessful in reaching this morning, I have already forwarded to you item 328 from the Eaches Sale.

You were interested in three items and the results for these are as follows:

Item	Your Limit	Price Realized
44	$	$ 160
96	80	210
328	160	80

If there are any other prices that I have for item sold at the Eaches sale let me know.

Price for item 328	$ 80.00
UPS charge (invoice attached)	5.29
Balance due	$ 85.29

Included in UPS package is yellow slip from the Auctioneer.

Welcome mat is out if you are in our area. We hope to see you at the ISASC in Frisco. We would always be interested in reading anything you write on our mutual interest.

Cordially.

Lewis S. Weiss

Encl UPS Invoice

FR
S. Dunes
11/24/88

THE POSTAL FACTORY

1657 The Fairway
Jenkintown, PA 19046
Bus. (215) 886-4220 Ans. (215) 886-4223
FAX (215) 886-4225

DATE 4-17-85

FROM

NAME Lewis S. Weiss PHONE [illegible]
COMPANY NAME
ADDRESS Foxcroft Sq Apts 809
CITY Jenkintown STATE PA ZIP 19046

STANDARD SERVICES

UPS GROUND	☐
UPS NEXT DAY	☐
UPS SECOND DAY	☐

AIR EXPRESS COURIERS

OVERNITE LETTER	☐
NEXT DAY	☐
2 DAY	☐
INTERNATIONAL	☐
SAME DAY	☐

PACKAGE	TO	CONTENTS	TYPE	PKG. CHARGES AMOUNT
1	NAME Earl Newman PHONE COMPANY NAME ADDRESS 6450 Cecil Ave CITY St Louis STATE MO ZIP 63105	Letter	ZONE 5 WEIGHT 1 DECLARED INS AOD 3.29 FRT .95	
2	NAME PHONE COMPANY NAME ADDRESS CITY STATE ZIP		ZONE WEIGHT DECLARED INS .69 AOD .25 FRT	
3	NAME PHONE COMPANY NAME ADDRESS CITY STATE ZIP		ZONE WEIGHT DECLARED INS AOD FRT TAX .11	

Agent will act only as agent in handling of parcels for its customers. Any and all correspondence resulting from loss/damage claim will be initiated by Agent.
Agent will act on behalf of its customers in attempting to resolve a loss/damage claim but must be limited to the following:

1. Agent and its insurance will not be liable in the event of breakage with a customer packaged parcel.
2. Agent will not assume liability for payment of a claim in the event carrier denies claim in full or part.
3. Agent will not be liable for carrier to properly collect COD monies.
4. Agent will not be liable for failure of carrier to effect a timely delivery. Delivery dates and times are estimates on Agent's part and are based on information given by carrier.
5. Agent will not be liable for any parcel shipped without adequate insurance coverage.
6. Agent cannot be liable for a claim that goes unreported for more than 60 days.
7. In event of damage claim, entire package and packaging materials must be retained for inspection by carrier representative.

AUTHORIZED SIGNATURE

I certify that I agree to the foregoing terms, and that the stated contents and their value for each package listed are truthful and complete.

SIGN HERE X

MATERIALS PACKAGE #1		5.29
MATERIALS PACKAGE #2		
MATERIALS PACKAGE #3		
TOTAL		5.29

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis, Missouri 63105

May 18, 1990

Mr. Lewis S. Weiss
Apt. 809
Foxcraft Square Apts.
Jenkintown, PA 19046

Dear Lewis:

You and Emil and your respective Ruths are to be congratulated on the success of the carefully planned scale convention. All of us attendees appreciated the activities, the friendliness, the food, and your sense of humor.

Evelyn and I enjoyed so much your and Ruth's hospitality at the Locust Street Club and thank you for that gracious evening. We had to abandon going to your home on Sunday because of the severe rainstorm, as we had promised to go to Downingtown later that afternoon, as we had told you. It leaves something for next time, assuming we have our raincheck.

You may be interested to know that when the Liberty Bell guide said that John Wilbank of Philadelphia in 1828 cast the bell for the State House steeple, I was shocked, because I had by serendipity at the Library Company of Philadelphia on the day before found an advertisement of John Wilbank offering brass scales for sale.

Evelyn joins me in expressing our appreciation and thanks to Ruth and you for a memorable weekend.

Sincerely,

Eric P. Newman

EPN:bv

THANKS AGAIN FOR EXCELLENT PRESENTATION AT ISASC CONVENTION

The Year of 1990.

Dear ~~Friends~~: EVELYN & ERIC

The current year started with the retirement of Lewis from the practice of accounting. As of January First he did not continue with his practice. And the events related below followed. It was the best of years and it was the worst of years.

During the year we attended four Elderhostels and that brought our total Elderhostels to eleven. At the Western Carolina University, with residence at the Waynesville Country Club we attend the first course which was highlighted by the ex-editor of the local newspaper giving a course on the present and future state of the printed news. We also visited the plant and editorial offices of the Ashville News-paper. Another course was given by an intelligent and knowledgeable hill-billy. Then on to Deland Florida and a course at country camp-ground where we were given a series of lectures by a Protestant Minister about the country of Israel. After a week-end in Boston we went to Lake Winnepesaukee for our third Elderhostel where we had a great study of English Music, and finally in Courtenay, British Columbia we attended a course where we studied about and dug up fossils.

The Twelfth Con- vention of the International Society of Antique Scale Collectors was held in the Philadelphia area and Lewis was co-chair-man. 85 collectors and spouses attended from England, Canada and Nineteen States. An art & historical tour of Philadelphia, A meal at the Mummers Museum with Philadelphia foods, an Auc-tion, and three lect- ures by Members and a banquet kept the members en- tertained.

In June, we went to Boston for the 50th Reunion of Lewis's class at The Harvard Business School, this was the greatest weekend we ever had. See center note.

In July, after many attempts to go to Alaska, we made it. Having found a fourteen day cruise with lectures on Biology, Geology, Art History and His-tory by four Profes- sors, we flew in our first seaplanes and visited glaciers in Heliocoptors. This was an excellent trip for us as it gave us Alaska at its best.

HBS Bulletin August 1990

Report on the 50th Reunion. This reunion, chaired by **Charlie Anderson** and **Bob Anthony**, set a new high in enjoyment and education for the 135 who attended (73 classmates and 62 spouses). Those who did not or could not attend missed a great experience. The School provided everything free of charge except transportation to Boston and hotel rooms: wine, great meals, three cocktail parties, parking at HBS, a boat trip and clam bake, a great Pops concert with a seat on the floor next to the stage. The faculty presentations were informative, stimulating, and well worth hearing. **Sterling Livingston** gave a very interesting analysis of our class questionnaire. Almost all at the reunion looked remarkably able and physically fit.

On Saturday morning **Bob Lear** moderated a panel on "The Best Is Yet to Be," in which five classmates talked about their activities and concerns in retirement. The panel members were Bill Proxmire, Lewis Weiss, Stephen Stone, Bill Spaulding, and Bill Wendel.

In Vancouver we were shown the city by the Jack Starks (he went to the HBS and was interested to learn about of 50th Reunion) and were taken thru Victoria by the Harresons . Both couples showed us true Canadain hospitality In the fall Lewis joined SCORE but illness prevented him from taking an active part.

Our neices have all acquired new homes. Nancy a new home in Pepper Pike, Ohio where our grandneice waits the arrival of a brother or sister in May. Janet now lives on the Fairway of the North Hills Country Club in Glenside. Donna bought a victorian home in New Rochelle, NY.

[redacted]

May 1991 bring all you desire and more and keep well,

December 1990 Beth and Lew

LEWIS S. WEISS, CPA
xxxxxxxxxxxxxxxx
xxxxxxxxxxxxxxxx
(215) 884-3810

809 Foxcroft Square Apt.,
Jenkintown,PA 19046
8 May 1991

Mr and Mrs Eric Newman,
6450 Cecil Avenue,
St Louis,MO 63105

Dear Evelyn and Eric:

One of the pleasures of going to the ISASC Conventions is getting together with friends. You were missing!!

We hope you had other things to do and not illness that kept you away.

We had an excellent time and everything was well run and enjoyed.

We will look forward to next year and hope your presence will be very prominent.

Cordially,

Lewis S. Weiss

ERIC P. NEWMAN NUMISMATIC EDUCATION SOCIETY

6450 Cecil Avenue, St. Louis, Missouri 63105

June 3, 1991

Mr. Lewis S. Weiss
809 Foxcroft Square Apt.
Jenkintown, PA 19046

Dear Lew:

It was very thoughtful for you to write Evelyn and me because we did not appear at the Chicago convention.

Evelyn planned a surprise trip for me for my 80th birthday and I was told to pack for the Arctic, the desert, and the jungle. She selected an expedition to Latvia, Estonia and Lithuania, where we had an amazing view of this changing part of the world. This was the reason we did not join all of you.

May you and your wife prosper and stay active and healthy. It was very thoughtful for you to write.

Cordially,

Eric P. Newman

EPN:bv

LEWIS S. WEISS, CPA
XXXXXXXXXXX
XXXXXXXXXXXXXX
(215) 884-3810

809 Fxocroft Square Apt.,
Jenkintown,PA 19046
7 May 1992

Mr Eric Newman,
6450 Cecil Avenue,
St. Louis,MO 63105

Dear Eric:

Ruth and I have just returned from San Deigo and the Scale Convention. The only fault that we found was that you and Evelyn were not there.

We hope that you both are enjoying the best of good health.

We will look forward to seeing next May in Baltimore.

Cordially,

Lewis S Weiss

LEWIS S. WEISS, CPA
xxxxxxxxx
xxxxxxxxxxxxxx
(215) 884-3810

809 Foxcroft Square Apt.,
Jenkintown,PA 19046
18 May 1992

Mr. Eric P. Newman,
6450 Cecil Ave.,
St Louis,MO 63105

Dear Eric:

Thank you fof your letter of the 13th. Please consider this an order for one copy of the Newman-Mallis book - autographed by both authors. A year or so ago, I was told that George's wife was not well - we hope that she is now better.

I found your comments about the Scale Convention very apt. I would like to see more democracy (spelled with a small "d") in its operation.

In San Diego, I presented a short discussion concern a recent aaquisition , of Salesman Sample of a Fairbanks Southern Cotton Weighing Oufit. A poloroid of the Sample is enclosed (please exeuse the shadow whihc I cannot eliminate with the flash attachment).

To supplement the show, I am enclosing the"tell"that I gave the members present. showing the original catalog presentations by three Manufacturers and some Economic Statistics about the "Outfit" . My "hand-out was the only one given out.

In Chicago, I presented data on a "Miners Assay Scale" which came in a walnut box (a Furniture Restorer recently estimated that the box would cost about $ 350-400 to duplicate. He said the workmanship resulted a box that he would consider "Furniture". In 1883 and 1906 the scale sold for $ 7.00 and the Box $3 Despite the fact that during that period the Cost of Living increase approximately 10%.

My write up of the Assay Scale has been presented for publication in Equilibrium. I think you would find the box and scale of interest.

Althou Ruth was in the Hospital in April, she is now much better for which we all are grateful.

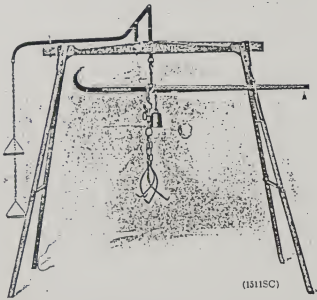
Cordially,

Lewis S. Weiss

Encl. Photo
Hand-out

Southern Cotton Weighing Outfits

Beams with or without Frame



This outfit is light, to allow of easy carrying, every part being made especially strong and carefully fitted to give long and accurate weighing service. It consists of a substantial wood frame, well ironed and fitted with single lever and chain down-hauls. The beam, poises and hooks are especially adapted for cotton weighing. The entire outfit is durably finished and may be quickly and easily taken apart and assembled.

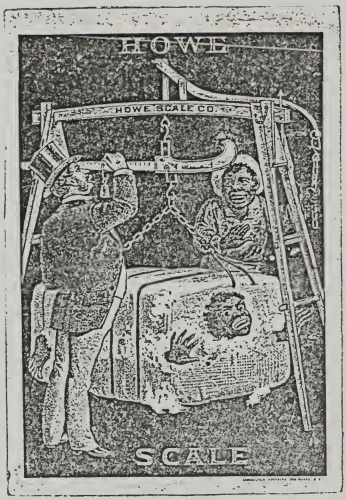
Southern Cotton Weighing Outfit

Code No.	Code Word	Capacity	Beam Description	List Price
431	Aration	700 x 1 lbs.	Japanned Iron, Notched Top	$75.00
433	Arbor	700 x 1 lbs.	Polished Steel Blade, Not'd Top	85.00
435	Arcade	700 x 1 lbs.	Japanned Iron, Smooth Top	70.00
437	Archieve	700 x 1 lbs.	Polished Steel Blade, Smooth Top	80.00
432	Arbiter	800 x 1 lbs.	Japanned Iron, Notched Top	80.00
434	Arbutus	800 x 1 lbs.	Polished Steel Blade, Not'd Top	90.00
436	Archery	800 x 1 lbs.	Japanned Iron, Smooth Top	75.00
438	Ardent	800 x 1 lbs.	Polished Steel Blade, Smooth Top	85.00

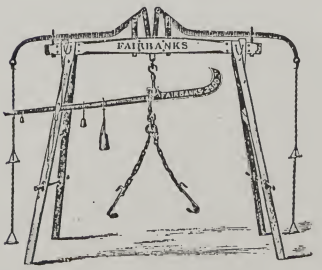
Southern Cotton Beams with Poises Only

200	Acquit	700 lbs.	Japanned Iron, Notched Top	$40.00
201	Acre	700 lbs.	Polished Steel Blade, Not'd Top	50.00
202	Acreage	700 lbs.	Japanned Iron, Smooth Top	35.00
203	Acrid	700 lbs.	Polished Steel Blade, Smooth Top	45.00
204	Acrity	800 lbs.	Japanned Iron, Notched Top	45.00
205	Acrobat	800 lbs.	Polished Steel Blade, Not'd Top	55.00
206	Acrodont	800 lbs.	Japanned Iron, Smooth Top	40.00
207	Acrogen	800 lbs.	Polished Steel Blade, Smooth Top	50.00

Fairbanks Catalog # 880, 1918, Page 3.

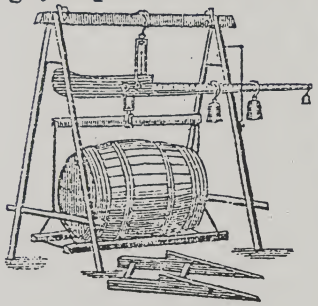


Howe Scale Trade Card, Circa 1875
Printed by Donaldson Brothers
Five Points, New York.



Page 208, Catalogue Sec. 377, Weight-masters' Beams, Fairbanks August 1, 1904

Highly Important Improvement.



DEARBORN's

Truly juſt Patent Balances,

Of all ſizes, for weighing from *Ounces* to *Tons*, (uſe authoriſed by law) are nowoffered for SALE at *No. 62, STATE STREET,* BY PETER BENARD, Proprietor's only agent for vending the ſame.

Comparative view of their coſt with that of Scales and Weights, &c.

Scales, &c.		*Patent Balance.*	
Beam to weigh 30 cwt	50	Beam of 30 cwt *a* 2dl	60
60 wts. of 56lbs each, at 1*s* each	150	3 braſs caſe wts of 32lb each, *a* 5dl	15
1 pair Scales with Chains	15	1 do of 16lbs	2 75
Triangle	10	3 12 per cent wts for 32 lbs	3
		1 do for 16lbs	75
		1 braſs balance weight	1 50
		1 ſcale and ſkid	12
		1 ſet right angles	7
	225		102
Balance in favour Patent Balance			123
			225

N. B. Should Scales and Weights become ſuch lumber, in conſequence of the introduction of the Balances to general uſe, that they may be purchaſed for half their preſent value, ſtill the concerned, fearleſs of them as rivals, contemplate a rapid demand for the Patent Balances, from the eaſe, accuracy and diſpatch of their operations, as well as great ſaving in labor, tranſportation and ſealing, and from the great expence and difficulty in the Weſt Indies of weighing bulk articles; merchants may find them a valuable article for exportation (profit being their object.)

The Braſs Weights will be made to agree with the ſtandard of any country, for which they are deſigned, and Hay-Weighers may for that uſe be ſupplied with the Beam Weights and additional conveniences. *April 9*

COMPARATIVE ANALYSIS OF SOUTHERN COTTON WEIGHING OUFITS

Code No	Capacity	Beam Description	Price 1904	Price 1918	Price Increase	
431	700 lbs.	Japanned Iron, Notched Top	$ 50.00	$ 75.00	$25	50%
432	800	Japanned Iron, Notched top	60.00	80.00	20	33
433	700	Polished Steel Blade, Notched Top	60.00	85.00	25	42
434	800	Polished Steel Blade, Notched Top	70.00	90.00	20	29
435	700	Japanned Iron, Smooth Top	50.00	70.00	20	40
436	800	Japanned Iron, Smooth Top	60.00	75.00	15	25
437	700	Polished Steel Blade, Smooth Top	60.00	80.00	20	33
438	800	Polished Steel Blade, Smooth Top	70.00	85.00	15	21

COST OF LIVING INDEX

	Burgess Index 1913 = 100	Douglas Index 1890-99 = 100
1904	76.1	115
1918	171.1	218
Percentage Increase	125%	90%

Note 1. "Historical Statistics of the United States - Colonial Times to 1970 - Bicentennial Edition" U.S. Dept. of Commerce - Bureau of Census - Washington D.C. 1975 Page 212

Note 2 Catalogue Section 377, Weightmasters' Beams, E and T Fairbanks and Company, St Johnsbury, Vermont - Pages 211 - 220, August 1,1904
Catalog 880, The Fairbanks Company, Page 3, 1918